

What is a Performance Profile?

The concept of a Performance Profile focuses on what candidates have done, rather than the more traditional job description focus on credentials. More importantly, it makes sense to hiring managers because it speaks to them in their language; the language of deliverables.

Recruiters believe that more than 65% of the problems associated with hiring top people are directly attributed to the hiring manager. Hiring managers believe that recruiters don't understand real job needs and send them too many unqualified candidates. Both groups are right. Lack of understanding of real job performance objectives combined with too many techniques to interview and recruit top performers prevent organizations from hiring the best.

Receive a Free Performance Profile, a \$1,250 value

If you are a hiring manager with an open position or an upcoming open position and would like to receive a no strings attached Performance Profile please complete the form below and one of our consultants will be pleased to meet with you to prepare the Performance Profile.

Get ready to hire top talent.

Organization:

Name (First):

Name (Last):

Title:

Open Position:
(for which performance profile will be prepared)

E-mail Address:

Best Days to call:

Best Times to call:

Has your organization used a recruiting firm or agency in the past?:

Mailing Address:

City:

Province / State:

Postal Code:

Phone:

Message (if any):



Benefits of a Performance Profile?

Hiring managers and recruiters must be on the same team playing by the same rules to be effective in the hunt for top talent. A Performance Profile offers:

- Save Time , see fewer candidates
- Interview stronger candidates
- Close more offers based on opportunity, not compensation
- Improve job performance from day one
- Reduce turnover
- Increase job satisfaction



Doug Ward
(905) 528-7744
151 York Blvd.
Hamilton, Ont. L8R 3M2

RESET FORM

SUBMIT FORM