

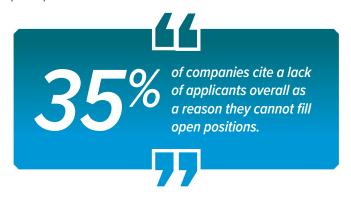
Company optimism for hiring in the new year appears high—with nearly half of hiring decision-makers (49%) looking to expand their employee headcount. Increased workloads drive the demand to hire, however, some companies are turning their focus inward in the hopes of maintaining their budget.

Companies that anticipate increasing their headcount in the first half of 2024 attribute these plans to:

- The need to manage increased volumes of work (54%)
- Filling newly created positions (43%)
- Filling positions that are open due to employee turnover (32%)
- To get expertise in new areas (26%)

More than a third of Canadian hiring decision-makers (36%) say their company has open positions they cannot fill due to a variety of reasons, including a lack of applicants with:

- Necessary hard skills (45%)
- Relevant experience (36%)
- Necessary soft skills (26%)



COMPETITIVE COMPENSATION IS A KEY DIFFERENTIATOR

Nearly a quarter of Canadian hiring decision-makers (24%) cite their company's pay not being competitive as a challenge for 2024.

Companies appear to be addressing compensation challenges, as **72% report** their company will increase wages in 2024.



The research was conducted online within Canada by The Harris Poll on behalf of the Specialized Recruiting Group, an Express Employment Professionals company, among 504 Canadian hiring decision-makers (defined as adults ages 18+ in Canada who are employed full-time or self-employed, work at companies with more than 1 employee, and have full/significant involvement in hiring decisions at their company). The survey was conducted Oct. 31–Nov. 10, 2023. Data are weighted where necessary by company size to bring them in line with their actual proportions in the population.

COMPENSATION TRENDS FOR 2024

The following data represents national averages for a wide variety of roles for which the Specialized Recruiting Group helps companies recruit top talent. For more detailed information about your local compensation trends, contact your Specialized Recruiting Group representative. All data within this report was generated via Indeed Hiring Insights for Canada in February 2024.

ACCOUNTING/FINANCE

Job Title	Average	Min.	Max
Accountants	\$61,745	\$28,000	\$116,000
Actuaries	\$85,932	\$28,000	\$183,000
Auditors	\$77,742	\$30,000	\$146,000
Bill and Account Collectors	\$50,623	\$28,000	\$76,700
Budget Analysts	\$79,806	\$30,800	\$107,900
Claims Adjusters, Examiners, and Investigators	\$63,412	\$28,000	\$121,000
Credit Analysts	\$60,281	\$28,000	\$117,000
Credit Managers	\$77,163	\$28,000	\$200,000
Financial Analysts	\$70,423	\$28,000	\$141,000
Finance Managers	\$98,074	\$28,000	\$230,000
Financial Risk Managers	\$105,805	\$52,000	\$177,000
Finance Specialists	\$85,703	\$28,000	\$198,000
Insurance Advisors	\$51,689	\$28,000	\$103,000
Insurance Brokers	\$53,788	\$28,000	\$130,000
Loan Officers	\$54,660	\$28,000	\$106,000
Securities, Commodities, and Financial Managers	\$88,601	\$28,000	\$224,000
Tax Managers	\$108,171	\$54,000	\$176,000
Tax Preparers	\$51,837	\$28,000	\$79,500





ENGINEERING

Job Title	Average	Min.	Max
Aerospace Engineers	\$79,616	\$28,000	\$149,700
Agricultural Engineers	\$89,834	\$28,000	\$157,200
Architects	\$66,705	\$28,000	\$124,100
Biomedical Engineers	\$78,409	\$28,000	\$126,600
Chemical Engineers	\$80,603	\$28,000	\$162,000
Civil Engineers	\$86,338	\$29,000	\$173,000
Computer Hardware Engineers	\$82,845	\$28,000	\$168,000
Construction and Building Inspectors	\$68,078	\$29,300	\$119,300
Construction Managers	\$107,234	\$36,000	\$167,800
Drafters	\$59,844	\$28,000	\$99,700
Electrical Engineers	\$89,012	\$28,000	\$180,000
Engineers, All Other	\$89,834	\$28,000	\$157,200
Environmental Engineers	\$92,203	\$33,000	\$181,000
Health and Safety Engineers	\$98,940	\$28,000	\$224,000
Industrial Engineers	\$81,820	\$33,000	\$152,000
Marine Engineers and Naval Architects	\$86,194	\$28,000	\$182,000
Materials Engineers	\$92,975	\$38,000	\$172,000
Mechanical Engineers	\$82,293	\$28,000	\$163,000
Mining Engineers	\$115,886	\$42,000	\$224,000
Nuclear Engineers	\$97,489	\$50,900	\$400,000
Petroleum Engineers	\$114,665	\$30,000	\$253,000
Production Managers	\$78,072	\$28,000	\$172,000
Software Engineers	\$93,128	\$28,000	\$202,000
Surveyors	\$73,105	\$28,000	\$147,200

HUMAN RESOURCES

Job Title	Average	Min.	Max
Benefits Managers	\$73,790	\$37,000	\$117,000
Compensation Analysts	\$82,324	\$41,000	\$137,000
Human Resources Generalists	\$63,440	\$28,000	\$125,000
Human Resources Managers	\$82,232	\$33,000	\$153,000
Labor Relations Specialists	\$90,043	\$37,000	\$166,000
Payroll and Benefits Specialists	\$73,790	\$37,000	\$117,000
Training and Development Managers	\$74,728	\$28,000	\$147,000

INFORMATION TECHNOLOGY

Job Title	Average	Min.	Max
Computer and Information Systems Managers	\$86,800	\$56,100	\$175,300
Computer Programmers	\$78,738	\$33,300	\$134,800
Data Scientists	\$90,328	\$33,000	\$175,000
Database Administrators	\$86,260	\$28,000	\$400,000
Database Architects	\$106,041	\$38,100	\$400,000
Front End Developers	\$84,631	\$28,000	\$179,000
Information Security Analysts	\$84,815	\$37,100	\$197,200
IT Operations and Helpdesk	\$65,735	\$28,000	\$131,000
IT Security Specialists	\$96,451	\$30,000	\$199,000
Network Administrators	\$75,058	\$33,000	\$133,000
Network Architects	\$101,856	\$43,000	\$184,000
Network Security Engineers	\$97,155	\$30,000	\$201,000
Network Support Technicians	\$55,271	\$33,400	\$102,000
Software Developers	\$93,128	\$28,000	\$202,000
Software Quality Assurance Analysts and Testers	\$64,389	\$28,000	\$148,000
Technical Writers	\$67,195	\$28,000	\$152,000
Web Developers	\$65,632	\$28,000	\$120,800

LEGAL

Job Title	Average	Min.	Max
Law Clerks	\$56,934	\$28,000	\$113,000
Lawyers	\$99,268	\$28,000	\$222,000
Legal Assistants	\$55,648	\$28,000	\$95,000
Paralegals	\$66,033	\$28,000	\$122,000

SALES, MARKETING, AND CREATIVE

Job Title	Average	Min.	Max
Advertising Account Executives	\$64,384	\$28,000	\$171,000
Advertising Sales Representatives	\$54,110	\$28,000	\$120,000
Art Directors	\$84,683	\$28,000	\$200,000
Copywriters	\$57,013	\$28,000	\$100,000
Creative Directors	\$89,074	\$28,000	\$206,000
Marketing Directors	\$101,973	\$28,000	\$220,000
Public Relations Directors	\$93,831	\$28,000	\$227,000
Editors	\$61,084	\$28,000	\$98,500
Graphic Designers	\$52,539	\$28,000	\$106,300
Market Research Analysts	\$62,257	\$28,000	\$125,100
Marketing Managers	\$71,466	\$28,000	\$151,800
Promotions Managers	\$51,006	\$28,000	\$92,000
Public Relations Managers	\$71,644	\$28,000	\$150,000
Real Estate Agents	\$115,056	\$28,000	\$323,000
Sales Engineers	\$80,489	\$28,000	\$169,000
Sales Managers	\$78,756	\$28,000	\$109,900
Senior Copywriters	\$70,427	\$28,000	\$122,000
Video Editors	\$49,968	\$28,000	\$96,700

SUPPLY CHAIN/LOGISTICS

Job Title	Average	Min.	Max
Buyers	\$64,212	\$28,000	\$106,300
Logistics Managers	\$70,351	\$28,000	\$138,000
Production Managers	\$78,072	\$28,000	\$172,000
Project Management Specialists	\$70,351	\$28,000	\$138,000
Purchasing Managers	\$78,281	\$41,300	\$167,700
Transport Manager	\$84,513	\$45,300	\$136,000

A DIFFERENT LEVEL OF SERVICE.

The Specialized Recruiting Group, an Express Employment Professionals company, is uniquely equipped to help you find the highly skilled talent your business needs. Our specialized recruiting methodologies and expertise allow us to attract a level of talent our competitors can't match.

Contact your Specialized Recruiting Group representative to begin planning the next steps today. Our goal is to be a trusted resource for your professional search and placement needs.

Specialized Recruiting Group offices are locally owned and operated, so our team lives and works in the community, allowing us to stay in tune with the local employment market. We have a vested interest in the success of our business community and take that responsibility seriously. The franchise business model allows us to act independently and respond quickly to your specific needs, while our international footprint gives us access to unparalleled resources and support.



